

# **Hupac Group** Figures 2022



1,104,000 road consignments shifted to railways



1.5 million tonnes CO<sub>2</sub> greenhouse gas saved



150 trains per day



in the network of the Hupac Group



12 terminals managed by the Hupac Group



20 railway partners



selected for specific relations

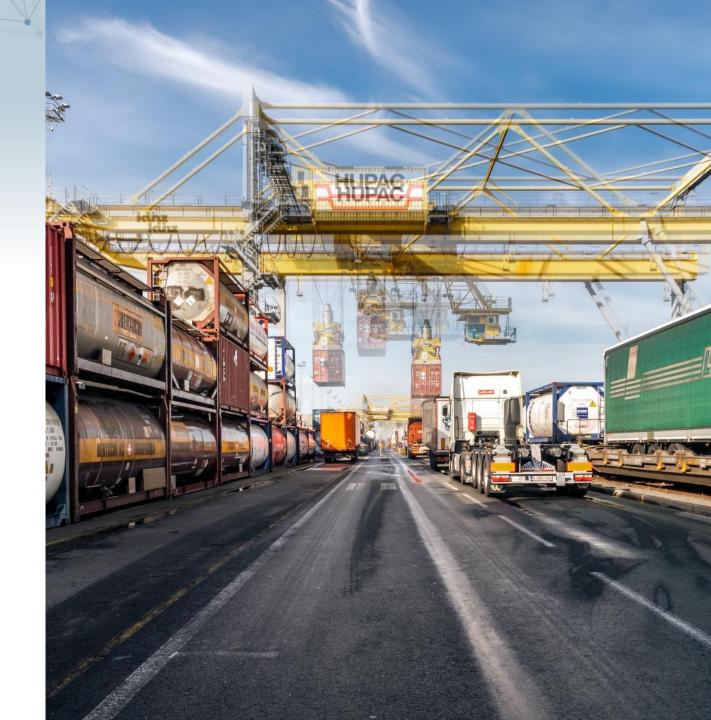


9,100 wagon modules completely low-noise



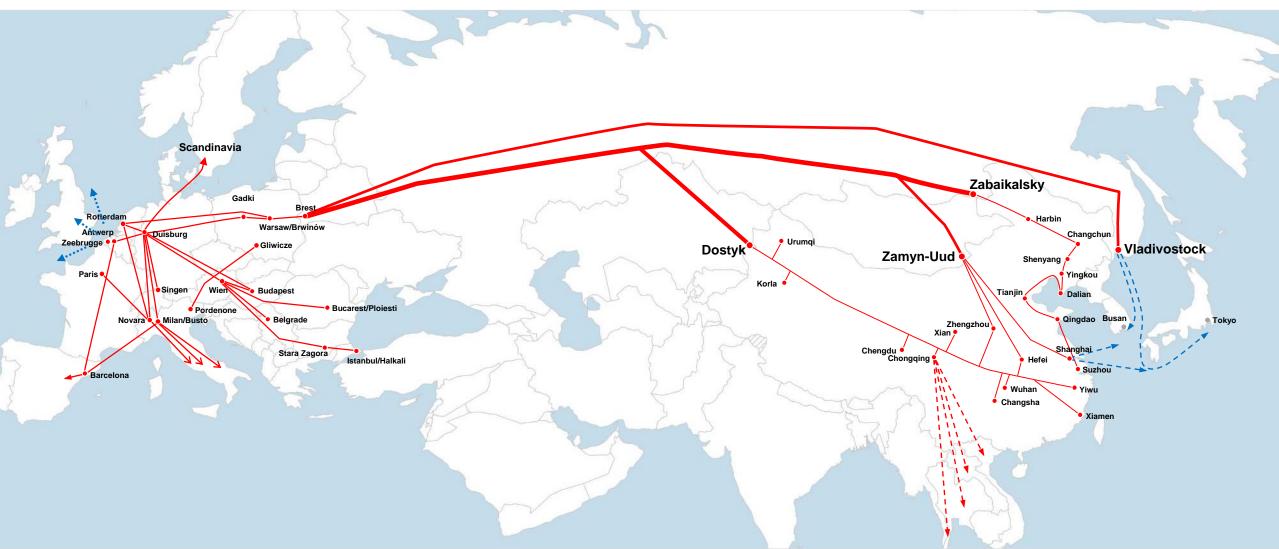
680 employees

on a full-time basis

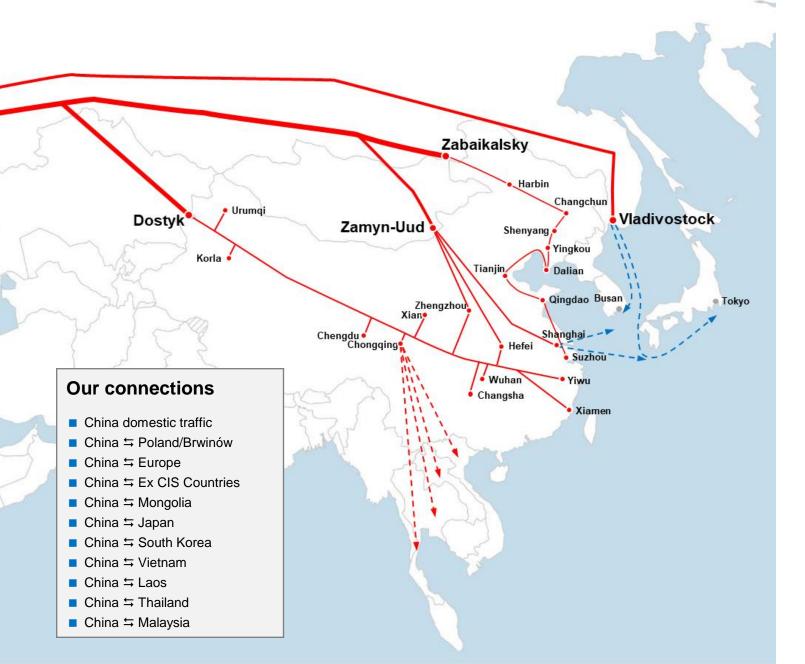




# Landbridge China. Take the fast line to connect Europe and China







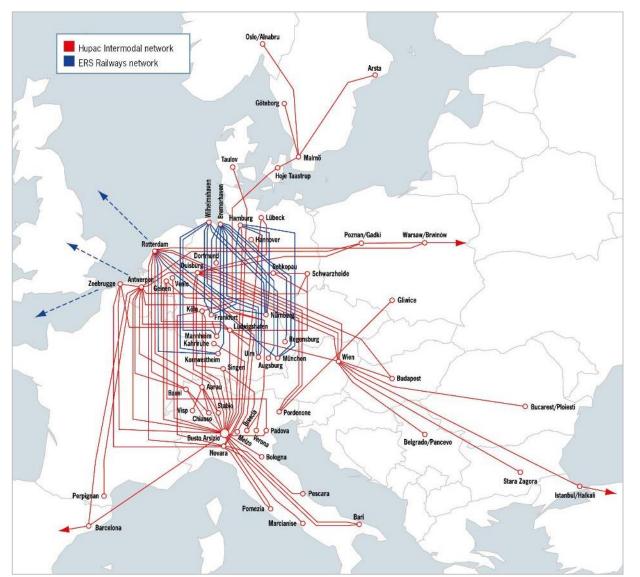
# **Connecting intermodal networks**

- > Access to the heart of Europe
- Cooperation with City Platforms and CRCT
- Single container & block train solutions
- > Solutions for chemical goods





# **Connecting intermodal networks**



Get access to the most attractive intermodal network in Europe:

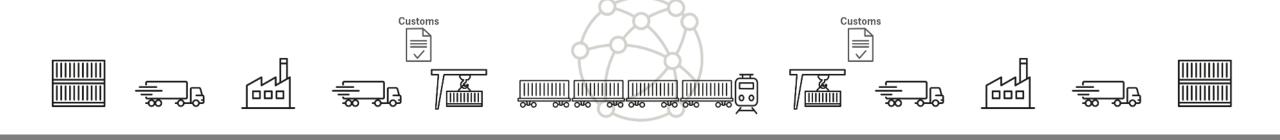
- > Extensive network, frequent departures
- > All-round service from main European ports
- Departures daily and several times per day, according to fixed timetable
- Centrally located terminals to ensure optimal transport logistics





Container drop-off

# **Door-to-door service for your shipments**



YOUR ADVANTAGE

Factory loading



Container pick-up

Unique contact for a full package of services: no miscommunication, no loss of information



>>> Terminal drop-off >> Intercontinental rail service >> Terminal pick-up >>> Factory unloading >>>

Strong partner with extensive intermodal experience in Europe and China



Single containers and block train solutions



Own resources for reliability and long-term market commitment



Ecofriendly: 90 less CO2, 75% less energy



# Seamless service for fast & safe Eurasian logistics



# Leading intermodal operator in Europe

Hupac' network covers the entire continent with daily trains. Focal points are the economic areas in Germany, northern Italy, the ports in Belgium and the Netherlands. From there, dozens of trains connect peripheral and emerging markets such as Spain, France, Scandinavia, Poland, Switzerland, Austria, south-east Europe and Turkey.



# **Close cooperation with Chinese City Platforms**

We cooperate with all the Chinese city platforms, thanks to our agreement with CRCT, to arrange import and export services from all over China to Europe and viceversa.



### **Dedicated terminals**

Our network is based on efficient terminals managed or co-managed by Hupac. The main locations are Warsaw/Brwinów, Antwerp, Rotterdam, Duisburg, Ludwigshafen, Singen, Milan. Terminal projects are located in Duisburg DGT, Basel Nord, Brescia, Milan, Piacenza.



# **Dedicated teams in Europe & China**

Our teams based in Chiasso/Switzerland and Shanghai/China are available to assist you with all your requirements and ensure you enjoy a worry-free, full service experience.



### **Own railcars**

Hupac manages a fleet of 8,800 standard gauge platforms and 300 broad gauge wagons, which offers clear advantages in terms of independence, flexibility and reliability.



# **Full control**

Your consignments are always under control, thanks to our digital tracking solutions and the constant supervision of our staff, who follow the consignments step by step and intervene in case of need.



# **Depots**

Several depots close to our terminals offer storage of units all over Europe. Depots located directly on the terminal in Singen, Brwinów, Novara.



### **Container rental**

Do you need containers? We can arrange this for you by hiring the equipment you need.



### Trucking

We organize all your first and last-mile trucking needs throughout Europe and the Far East.



# **Customs support**

No worries about customs. We have a customs agent at some of our terminals and we work with several agencies, especially in Germany and Italy, to help you with customs formalities.

# Landbridge China: all your benefits at a glance

**Flexible** Enjoy tailor-made solutions thanks to a highly

diversified network.

Reliable Our network ensures high frequency and stable lead

times. We provide expert route planning and ensure

backup solutions to manage traffic irregularities.

**Efficient** Rail transit from Europe to China takes 16-18 days,

which is 50% more time efficient than sea freight. Rail

is also 65% more cost-efficient than air freight.

**Traceable** We provide daily updates on the location of your

cargo.

Safe & Secure Your cargo is safe and secure thanks to strict loading

rules and photo documentation at the point of loading.

In addition, you avoid the risks associated with the

sea, such as typhoons and piracy.

Intermodal transport offers significant environmental **Eco-friendly** 

benefits over airfreight, with reduced CO<sub>2</sub> emissions

and energy consumption.

**Dangerous** 

Our highly experienced team can help you to arrange goods

ADR shipments.





# Leader in sustainable logistics since 1967

# **Hupac Ltd** Chiasso Parent company - Asset management

# **Hupac Intermodal Ltd**

Chiasso Network provider Continental services





Sales



**Hupac SpA** 

Busto Arsizio Terminal operations Railway operations



### Combiconnect Srl

Milano

Terminal operations



### Centro Interportuale Merci SpA

Novara Warehouse logistics Terminal owner



#### Termi Ltd

Termi SpA

Busto Arsizio

Chiasso

Terminal construction Facility management



### **ERS Railways GmbH**

**Hupac International** 

Hamburg Network provider Maritime services



# **Hupac Intermodal NV**

Rotterdam Service provider



# Fidia SpA

Milano

Terminal operations Warehouse logistics



#### Combiconnect Köln Nord GmbH

Köln

Terminal operations



### Piacenza Intermodale Srl

Piacenza

Facility management Warehouse logistics



Novara Information technology



# Centro Intermodale SpA

Terminal construction

Facility management

Milano

Terminal construction Facility management



# **Intermodal Express LLC**

Logistics (Shanghai) Co. Ltd

Moscow Network provider Russia specialist

Network provider

China specialist



# **Hupac GmbH**

Singen Service provider



# **Hupac Intermodal BVBA**

Antwerp

Terminal operations Facility management

**RTC Rail Terminal** 

Terminal operations

**Chemelot BV** 

Geleen



# Srl

Piacenza

Terminal operations



# **Hupac Terminal Brwinów**

**Terminal Piacenza Intermodale** 

Sp. z o.o.

Warszawa Terminal operations



#### **Hupac LLC**

Crosstec Srl

Moscow

Rolling stock management



### **Hupac Ibérica SL**

Barcelona

Terminal construction Facility management











# Strategy 2026 in figures

# **Modal shift**

1.6 million trucks transported by rail

# Investment

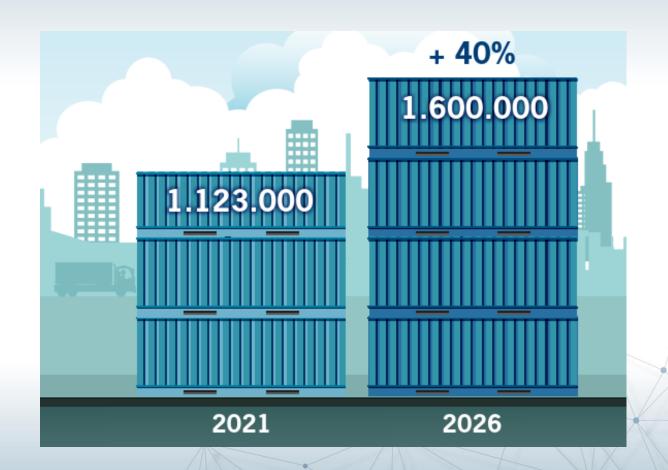
→ CHF 300 million with focus on terminals, digitalisation, rail cars

# **Terminal capacity**

→ 1.3 million loading units in 7 new significant plants or expansions

# Quality

→ 90% punctuality by 2026





# We shape the future of intermodal transport





# Intermodal

We connect rail with road and sea all over Europe and beyond.



#### Connected

Our customers benefit from the power of a strong network.



# Smart

We are the smart way of doing intermodal, with a wide range of services at a fair price.



### Safe

Safety is our top priority: today and tomorrow.



### **Service**

We run that extra-mile for our customers.



# Quality

We fight for upgrading the performance of the rail system.



# Agile

We listen, we cooperate, we develop, we deliver.



### **Emission-free**

Together we make the green revolution happen.



# Get in touch with our team!

Our dedicated teams in Chiasso/Switzerland, and Shanghai/ China, are experts in their respective regions and are available to provide you with exceptional service and support.

With local knowledge and expertise, we can ensure that your requirements are met and that you have a worry-free, full-service experience. Whether you're based in Europe or China, our teams are here to assist you every step of the way.

Maddalena Arnaboldi

Line Manager
Tel. +41 58 8558033
marnaboldi@hupac.com

Weiye Carl Zhong

General Manager Tel. +86 13 901634516 czhong@hupac.com Jianru Elena Guo

Key Account Tel. +86 13 917540221 equo@hupac.com

Sales presentations









# Thank you!

