

## Outlook

### Crisis management COVID-19

The COVID-19 crisis has a significant impact on traffic development in the current year. After a positive first quarter, with traffic growth of 3.6%, Hupac recorded a sharp drop in transport volumes in April, especially in transalpine traffic to Italy. The decline in transalpine volume was parallel to road transit – for a few weeks at minus 50%. The main reason for this collapse was the extensive closure of Italian industrial production, imposed by the authorities. As a result, the exchange of goods between Italy and the other European countries has been halved, with a con-

sequent and inevitable reduction in land transport. Thanks to the reversal of the trend of COVID-19 in Italy, we expect a gradual improvement in the Alpine transit situation during the second quarter.

During the COVID-19 phase, Hupac employees work mainly in home office. Contact-free management has been implemented in Hupac terminals, with consistent social distancing and additional health and safety measures. In this way, the health risks for our employees and customers can be minimized.

### Positive future prospects

The Board of Directors and the management board take a very positive view of the medium and long-term future prospects of the Hupac Group, driven by further growth opportunities and continued investment in our sustainable and climate-friendly business model. The opening of the 4-metre corridor through Switzerland this year opens up further opportunities for which Hupac is systematically preparing itself.

Risks are the well-known economic and political developments such as protectionism, a glo-

bal recession or structural weaknesses in Italy. Environmental and climate policy, which calls for a further significant shift of transports from road to rail, and the implementation of technological innovations in the supply chain are megatrends that offer great opportunities for Hupac.

Combined with Hupac's strengths, in particular the solid financial performance and investments in employees, we are convinced that we can further consolidate our market position and look to the future with confidence.

