

## Market leader in international combined transport

Hupac is the leading network operator in intermodal transport in Europe. For over fifty years we have pioneered innovative, reliable rail transport and thus made an important contribution to modal shift from road to rail.

The network of the Hupac Group comprises 150 trains per day with connections between the major European economic areas as well as to Russia and the Far East. The companies of the Hupac Group have 7,300 rail platforms at command and operate efficient terminals at important hubs.

The Hupac Group comprises 22 companies with locations in Switzerland, Italy, Germany, the Netherlands, Belgium, Poland, Russia and China, and counts 540 employees in full-time equivalent.

Hupac was founded in 1967 in Chiasso. The company has around 100 shareholders. The share capital amounts to CHF 20 million; 72% belongs to logistics and transport companies while 28% is held by railway companies, thus guaranteeing closeness to the market and independence from the railway companies.

### Business segments



#### Shuttle Net Europe

The Shuttle Net Europe business unit, with its organisational areas West, Northeast and Southeast operates a dense network for continental combined transport. The close interconnection and the high departure frequency create added value for customers.



#### Maritime Logistics

The Maritime Logistics business unit focuses on maritime hinterland transport. Under the ERS Railways brand, it provides supplementary services such as port shunting, local delivery and customs clearance.



#### Intermodal Russia

The Intermodal Russia business segment organises intermodal transport in Russia and the CIS countries. Own rolling stock for the Russian broad gauge guarantees reliability and independence.



#### Landbridge China

The Landbridge China business segment establishes connections between China and Hupac's European network. The focus is on sustainable growth.



#### Company Shuttle

The Company Shuttle business unit serves major customers who charter entire trains and thus secure capacity at attractive prices.



#### Terminal Management

The Terminal Management business segment operates transshipment facilities at central European locations. The focus is on efficiency, customer service and safety.

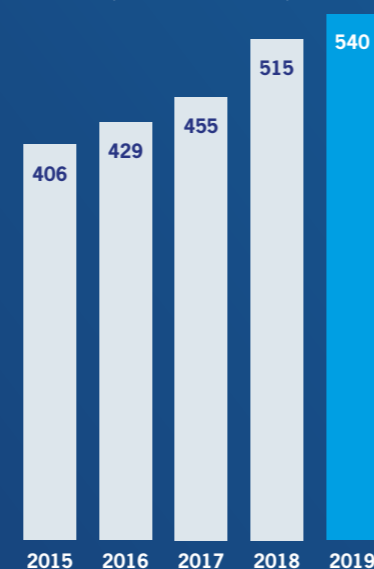
#### Traffic volume

Road consignments in 1000



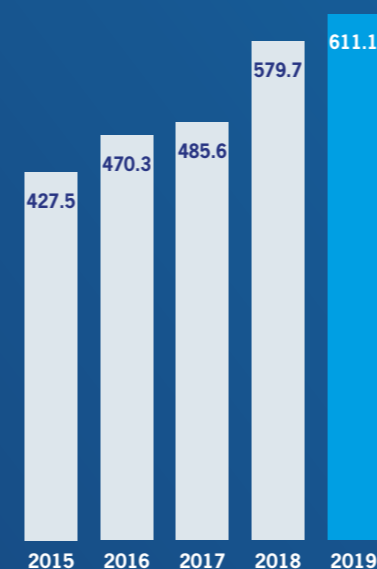
#### Employees

Number of persons in full time equivalent



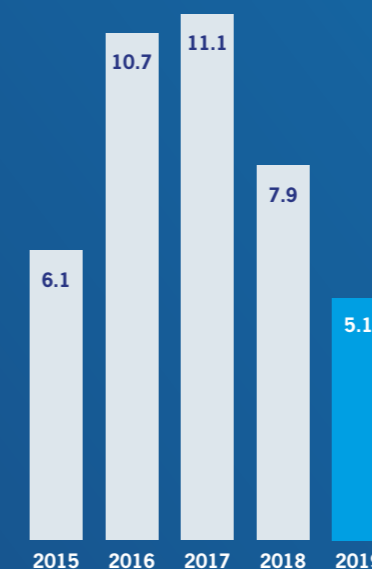
#### Annual turnover

in million CHF



#### Profit for the year

in million CHF



## Facts & figures

### Year of incorporation

1967

### Share capital

CHF 20 million

### Shareholders

around 100

### Headquarters

Chiasso

### Capital structure

72% transport and logistics companies  
28% railway companies

### Operational branches

Basel, Baden, Aarau, Busto Arsizio, Piacenza, Pordenone, Singen, Cologne, Hamburg, Rotterdam, Antwerp, Warsaw, Moscow, Shanghai

### Traffic volume

1,024,089 road consignments – 1,897,000 TEU

### Employees

540 persons in full time equivalent

### Rolling stock

7,297 rail platforms  
21 main-line and/or shunting locomotives

### Information technology

- > WOLF, web-oriented framework for all corporate processes
- > Cesar, web-based tracking and tracing system
- > Ediges, XML-based data exchange system

### Certifications

- > Quality management system ISO 9001:2015
- > Environmental management system ISO 14001:2015
- > ECM Entity in Charge of Maintenance according to regulation (EU) No. 445/2011

### Financial data

- > Annual turnover CHF 611.1 million (EUR 549.2 million)
- > Profit for the year CHF 5.1 million (EUR 4.6 million)
- > EBITDA CHF 55.4 million (EUR 49.8 million)
- > Operating cash flow CHF 32.1 million (EUR 28.8 million)

Dated 31.12.2019