HUPAC

30.5.2012

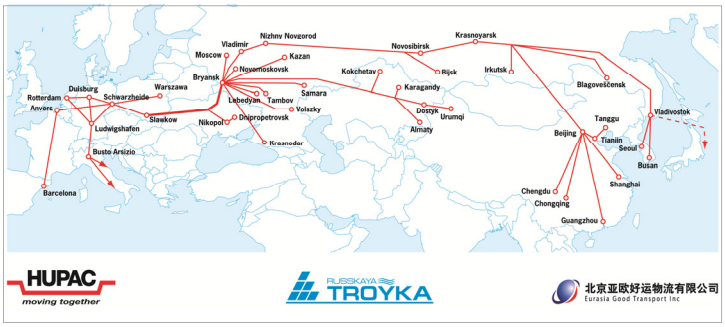
Hupac. Serving transport and the environment

Profile

Hupac is the leading combined transport operator through Switzerland and one of the market leaders in Europe. The company works to ensure that an increasing volume of goods can be transported by rail and not by road, thus making an important contribution to modal shift and environment protection.

Hupac operates a network of 100 trains each day between Europe's main economic areas. In 2011, the traffic volume was around 724,000 road consignments. The Hupac Group employs 410 collaborators in eleven companies based in Switzerland, Germany, Italy, the Netherlands, Belgium, Denmark, Poland and Russia.

Hupac was founded in 1967 in Chiasso, still the site of the headquarters. The company has 100 shareholders. The share capital amounts to CHF 20 million; 72% of this belongs to logistics and transport companies, while 28% is held by rail companies, thus guaranteeing closeness to the market und independence from the railway companies.



Business profile

Independent intermodal transport operator

Traffic volume

- 100 trains each day
- 723.894 road consignments

Rolling stock

- 5.874 rail platforms
- 13 main-line and/or shunting locomotives

Terminal management

Antwerp, Busto Arsizio-Gallarate, Desio, Novara RAlpin, Aarau, Basel, Chiasso, Lugano Vedeggio, Singen

Employees 410

Certifications

- Quality Management System ISO 9001:2008
- Environmental Management System ISO 14001:2004
- ECM – Entity in Charge of Maintenance

Financial data

Annual turnover CHF 493.1 million (EUR 399.7 million)
Profit for the year CHF 2.7 million (EUR 2.2 million)
Cash flow CHF 47.5 million (EUR 38.5 million)

Dated 31.12.2011

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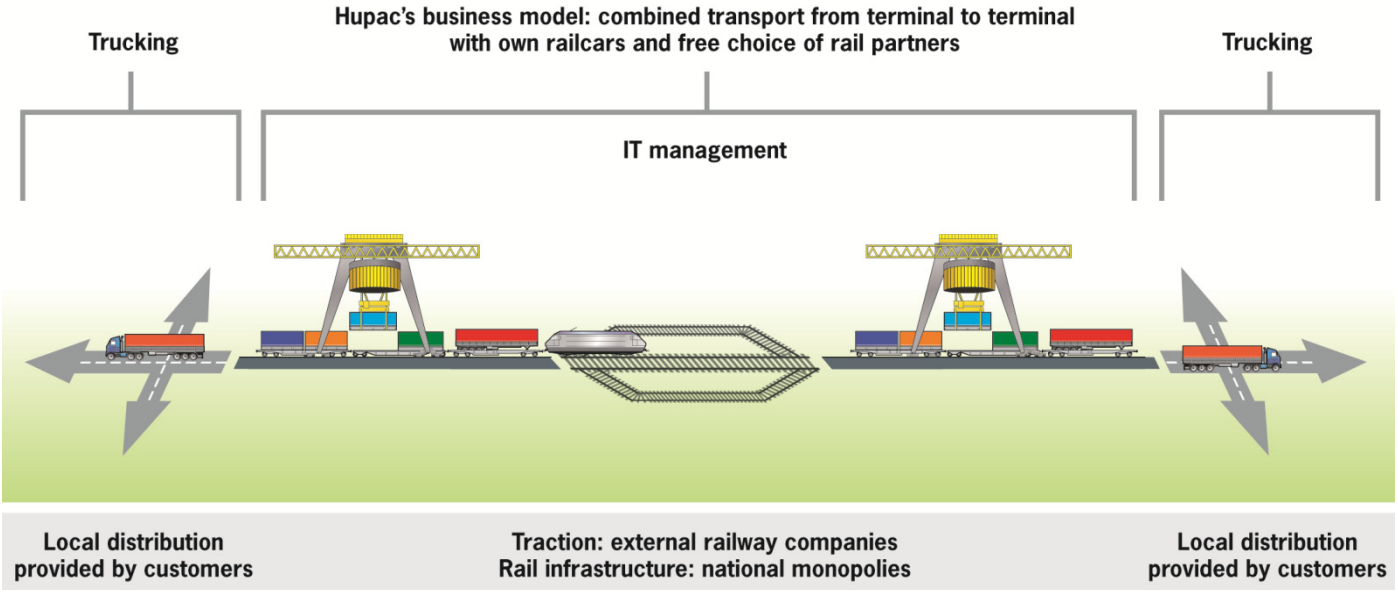
Hupac's business model

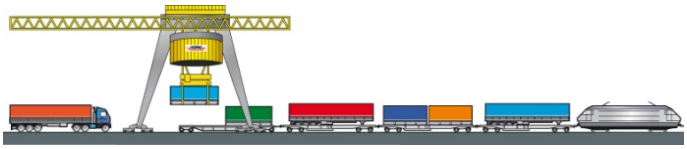
Hupac has around 5,900 rail platforms and combines the consignments of different transport companies into whole trains as a neutral, independent combined transport operator. These trains run back and forth between transhipment terminals on long and mostly international routes, with traction provided by external rail companies. The transport companies take care of local distribution. Hupac is committed to railway liberalization and offers its services to all transport companies.



Shuttle Net: unaccompanied combined transport

With Shuttle Net, Hupac connects the main economic areas of Europe with daily shuttle trains:

- Transportation of containers, semi-trailers and swap bodies
- Links from terminal to terminal or from port to inland terminal
- Gateway concepts with intermediate transfer of consignments from one train to another to cover large distances economically.



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