



Hupac Group - Network Overview

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Shuttle Net West Europe

Alessandro Valenti, Director
Antonello Vicini, Business Manager

Sales forces

Daniele Mazzoleni, Projects & Sales
Jennifer Incalza

Contact		Contact		Contact		Contact	
Area 1 The Netherlands, Germany Rhine/Main, Italy		Area 2 Belgium, Germany, Switzerland, France, Spain, Italy		Area 3 Scandinavia, North-South Germany, Italy		Area 4 Germany Rhine/Ruhr, Italy	
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Area Manager Operations	Mattia Zanotta Ronny Riccio Raffaele Cogliandro Luca Cordella Matteo Fietta	Area Manager Operations	Maurice Pallone Alessandro Barone Moises De Sousa Da Silva Walter Mancini Milos Nikolic Esther Stocker	Area Manager Line Manager Scandinavia Operations	Giordano Caverzasio Claus Lyngge Christensen Nadir Berto Patrick Butti Andres Peverelli	Area Manager Operations	Carlo Valsangiacomo Ivo Egli Davide Ferrari Valentino Romano Zaccaria Caola
Administration	Irina Pontillo	Administration	Roberta Sormani	Administration	Marco Sandrinelli	Administration	Stefania Bernasconi Fontana
Connections		Connections		Connections		Connections	
Karlsruhe	↔ Novara CIM	Antwerp Combinant	↔ Barcelona El Morrot	Duisburg Hohenbudberg	↔ Singen	Duisburg DKT	↔ Busto A.-Gallarate
Karlsruhe	↔ Domodossola	Antwerp Combinant	↔ Busto A.-Gallarate	Duisburg Hohenbudberg	↔ Brescia	Duisburg Hohenbudberg	↔ Pordenone
Ludwigshafen KTL	↔ Busto A.-Gallarate	Antwerp Combinant	↔ Ludwigshafen KTL	Duisburg Hohenbudberg	↔ Montirone	Köln Eifeltor	↔ Busto A.-Gallarate
Rotterdam Botlek	↔ Duisburg DIT	Antwerp Combinant	↔ Perpignan-Roussillon	Hamburg Billwerder	↔ Busto A.-Gallarate	Köln Eifeltor	↔ Novara CIM
Rotterdam Botlek	↔ Busto A.-Gallarate	Antwerp Combinant	↔ Verona Q. Europa	Hannover LH	↔ Novara CIM	Köln Nord	↔ Busto A.-Gallarate
Rotterdam RSC	↔ Brescia	Antwerp HTA	↔ Busto A.-Gallarate	Hannover LH	↔ Domodossola	Novara CIM	↔ Pordenone
Rotterdam RSC	↔ Busto A.-Gallarate	Antwerp HTA	↔ Switzerland	Hoje Taastrup	↔ Köln Eifeltor	Novara CIM	↔ Pescara/Manoppello
Rotterdam RSC	↔ Duisburg DIT	Aarau	↔ Stabio	Lübeck Rail Baltic	↔ Novara CIM	Novara CIM	↔ Bari
Rotterdam RSC	↔ Ludwigshafen KTL	Aarau	↔ Visp	Malmö	↔ Köln Eifeltor		
Rotterdam RSC	↔ Mannheim Contargo	Basel Wolf	↔ Chiasso	Singen	↔ Brescia	Gateway Italy	
Rotterdam RSC	↔ Melzo	Busto A.-Gallarate	↔ Barcelona El Morrot	Singen	↔ Busto A.-Gallarate	Busto A.-Gallarate	↔ Bari Scalo Ferruccio
Rotterdam RSC	↔ Novara CIM	Busto A.-Gallarate	↔ Switzerland	Singen	↔ Montirone	Busto A.-Gallarate	↔ Bologna Cogefrin
Rotterdam RSC	↔ Verona Q. Europa	Geleen RTC	↔ Busto A.-Gallarate	Taulov	↔ Busto A.-Gallarate	Busto A.-Gallarate	↔ Napoli/Marcianise
		Köln Eifeltor	↔ Aarau			Busto A.-Gallarate	↔ Nola
		Paris Bonneuil	↔ Novara			Busto A.-Gallarate	↔ Pomezia S. Palomba
		Rotterdam RSC	↔ Switzerland				
		Zeebrugge C.Ports	↔ Ludwigshafen KTL				
		Zeebrugge C.Ports	↔ Novara CIM				
		Zeebrugge P&O	↔ Busto A.-Gallarate				
		Zeebrugge P&O	↔ Novara CIM				

Shuttle Net South-East

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Area Manager

Operations

Denitsa Nikolova
Margherita Danna
Michele Difrancesco
Stjepan Galic
Endre Szoby

Administration

Mirna Bernasconi

Connections

Antwerp Combinant ⇄ Budapest Chapel/ Vienna / Ploiesti / Halkali / Stara Zagora
 Duisburg DIT ⇄ Budapest Chapel/ Vienna / Ploiesti / Halkali / Stara Zagora
 Geleen ⇄ Vienna WienCont
 Ludwigshafen KTL ⇄ Budapest Chapel/ Vienna / Ploiesti / Halkali / Stara Zagora
 Rotterdam RSC ⇄ Budapest Chapel/ Vienna / Ploiesti / Halkali / Stara Zagora
 Rotterdam Botlek ⇄ Budapest Chapel/ Vienna / Ploiesti / Halkali / Stara Zagora
 Vienna WienCont ⇄ Ploiesti
 Vienna WienCont ⇄ Budapest Chapel/ Ploiesti / Halkali / Stara Zagora
 Vienna WienCont ⇄ Warszawa
 Zeebrugge ⇄ Budapest Chapel/ Vienna / Ploiesti / Halkali / Stara Zagora

Shuttle Net North-East

David Aloia, Head of Business Unit ad interim

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Area Manager

Operations

Business Analyst & Administration
Administration

David Aloia
Artem Konyushenko
Michele Pavan
Luca Calabrese
C line Barbone

Connections

Antwerp Combinant ⇄ Warszawa/Pruszk w
 Antwerp Combinant ⇄ Katy Wroclawskie / Slawkow
 Antwerp Combinant ⇄ Schkopau / Schwarzheide
 Antwerp HTA ⇄ Poznan/Gadki
 Duisburg DKT ⇄ Katy Wroclawskie / Slawkow
 Duisburg DIT ⇄ Schkopau / Schwarzheide
 Duisburg DIT ⇄ Poznan/Gadki / Warszawa/Pruszk w
 Ludwigshafen KTL ⇄ Poznan/Gadki / Warszawa/Pruszk w
 Ludwigshafen KTL ⇄ Katy Wroclawskie / Slawkow
 Ludwigshafen KTL ⇄ Schkopau / Schwarzheide
 Rotterdam RSC ⇄ Katy Wroclawskie / Slawkow
 Rotterdam RSC ⇄ Schkopau / Schwarzheide
 Rotterdam RSC ⇄ Poznan/Gadki / Warszawa/Pruszk w
 Rotterdam C.RO ⇄ Poznan/Gadki / Warszawa/Pruszk w
 Schwarzheide ⇄ Katy Wroclawskie / Slawkow
 Italy ⇄ Poland
 Spain ⇄ Poland

Landbridge China

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Vice President

General Manager Shanghai

Line Manager Chiasso

Operations Shanghai

David Aloia

Carl Zhong

Maddalena Arnaboldi

Luca Calabrese

Elena Guo

Connections

China domestic traffic

China ⇄ Warsaw
 China ⇄ Europe
 China ⇄ CIS countries
 China ⇄ Mongolia
 China ⇄ Russia
 China ⇄ South Korea

Intermodal Russia

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Operations

Maria Avvakumova
Anna Babina
Svetlana Faber

Connections

Russia domestic traffic

Russia ⇄ West Europe
 Russia ⇄ Baltic states
 Russia ⇄ CIS countries
 Russia ⇄ Kazakhstan
 Russia ⇄ Azerbaijan
 Russia ⇄ Turkmenistan
 Russia ⇄ Japan
 Russia ⇄ South Korea
 Russia ⇄ China
 Russia ⇄ Mongolia

Poland ⇄ Russia / CIS countries (via Brest)
 Europe ⇄ Russia / CIS countries
 Europe ⇄ Far East (tank containers and ADR cargo)
 Europe ⇄ Kazakhstan / Azerbaijan / Turkmenistan

Company Shuttle

Renzo Capanni, Director
Michael Maiocchi, Deputy Director

Hupac Intermodal Italia

Maurizio Bertaso, Senior Sales Manager

Maritime Inland Services

Alessandro Valenti, Director

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Administration Claudia Tumbiolo

Business Manager Michel Rey
Operations Diana Glavonjic
Davis Casati
Riccardo Serapiglia
Fabrizio Solcà
Vito Piserchia

Head of Customer Service Tania Tiemeier
Sales Executive Stefan Haken
Andreas Schulz
Tjeerd Spierdijk
Martina Huber
Caroline Koenig
Customer Service Import Kay Stolte
Customer Service Export Bernd Voss
Customer Service Mobile

Connections

Train charter service for single customers

Operation of the following Shuttle Net connections:

Antwerp Combinant ⇄ Busto A.-Gallarate
Geleen RTC ⇄ Busto A.-Gallarate
Geleen RTC ⇄ Moerdijk
Geleen RTC ⇄ Padova

Connections

Sales activities in Italy for all connections

Connections

Antwerp HTA ⇄ Aarau
Antwerp HTA ⇄ Basel
Rotterdam RSC ⇄ Basel Wolf
Rotterdam Maasvlakte ⇄ Basel Wolf
Switzerland ⇄ Genova/La Spezia

Swiss Split Switzerland

Connections

Bremerhaven ⇄ Frankfurt
Bremerhaven ⇄ Kornwestheim
Bremerhaven ⇄ München
Bremerhaven ⇄ Nürnberg
Bremerhaven ⇄ Ulm
Bremerhaven ⇄ Mannheim
Bremerhaven ⇄ Regensburg
Bremerhaven/Dortmund ⇄ München
Hamburg ⇄ Kornwestheim
Hamburg ⇄ München
Hamburg ⇄ Nürnberg
Hamburg ⇄ Singen
Hamburg ⇄ Ulm
Rotterdam ⇄ Kornwestheim
Rotterdam ⇄ Nürnberg
Rotterdam ⇄ München